



Your Partner for Growth



ECI Telecom and ECS Technology Partner to Supply Next-Generation Network Solutions in China

Petach Tikva, Israel – April 14, 2011 – ECI Telecom, a global provider of next-generation network solutions, and ECS Technology, the leading ICT distributor in China, have announced a partnership that appoints ECS as the premier distributor of ECI solutions in the country.

ECS will incorporate ECI's [1Net](#) next-generation platforms and solutions into its portfolio, strengthening ECI's presence in China. ECI brings the 1Net framework to the market, which addresses their customers' pain points, such as time to market of new offerings, how to leverage existing infrastructure to offer new services, and how to transition to next-generation networks efficiently.

Highlights:

- ECI has been a significant vendor in China since 1994, successfully targeting telcos, utility and transportation companies and the military in the country
- ECI's 1Net solutions offer a unique combination of multi-functional equipment and service expertise to provide ECS customers with fully integrated solutions for reduced total cost of ownership (TOC), new revenue opportunities and optimal network transition management
- ECS markets a diverse group of IT products and telecom solutions, which will now include ECI's packet transport platforms, network management and operating systems, utility and wireless backhaul solutions
- Being one of the first global vendors in China, ECI built the first SDH network in the country in 1994. Ever since, ECI has been partnering with Chinese operators as they lay the foundation to innovative telecom infrastructure in the country

Executive Perspectives

"As the leading ICT distributor in China, it is critical for us to deliver the most comprehensive portfolio of products and services to our customers. The addition of ECI solutions supports our mission of bringing the best-in-class platforms, solutions and services to enhance the competitiveness of our customers' business in China."
Liu Ningdong, ECS Vice President, China

"ECS's vast experience and market knowledge will allow ECI to further expand our presence in China. This partnership represents our commitment to the Chinese market, and is a reflection of our strategy of developing strong relationships in markets where we see high growth potential for our solutions."
Chao Lin, ECI Telecom President, China

About ECS Technology

The Singapore-based ECS Technology Ltd. was established in 1985 and is a leading ICT product distributor in Asia Pacific. It was listed on the Main Board of Singapore and its stock code is E18. VST Holdings (stock code: 856), a Hong Kong listed company, bought ECS in August 2007. But, ECS remains independent listing and operation in Singapore. At present, ECS has branches in China, Thailand, Malaysia, Philippines, Indonesia and Singapore, and serves more than 22,600 channel partners. Its annual turnover is 4.5 billion or above

The China-based ECS Technology (China) Ltd. was established in 1992. At present, it has 19 branches and 14 offices, and has more than 8,500 channel partners. It mainly engages in the distribution of nearly a thousand kinds of ICT products and services, such as PC and notebook PC products, computer peripheral products, digital consumer products, server products, storage products, database and management software products, personal system and application software products, networking products and telecom products. Its annual turnover as of 2009 has exceeded 15 billion RMB and was awarded the China second best ICT distributor for nine consecutive years by authoritative media institutions, such as CCID, CPW and CNET, etc.

The Hong Kong-based VST Holdings Co., Ltd. was established in 1991 and was listed on the Main Board of SEHK in 2002. VST Holdings is one of the top three largest IT product distributors of Asia-Pacific and it mainly engages in distribution of information technology products, capital construction of information technology, management of IT supply chain, design and maintenance of IT and relevant products application proposals, providing of all-around industrial information and comprehensive information technology industry of supporting services.

About ECI Telecom

ECI Telecom delivers innovative communications platforms to carriers and service providers worldwide. ECI provides efficient platforms and solutions that enable customers to rapidly deploy cost-effective, revenue-generating services.

Founded in 1961, Israel-based ECI has consistently delivered customer-focused networking solutions to the world's largest carriers. The Company is also a market leader in many emerging markets. ECI provides scalable broadband access, transport and data networking infrastructure that provides the foundation for the communications of tomorrow, including next-generation voice, IPTV, mobility and other business solutions. For more information, please visit www.ecitele.com.

Certain statements contained in this release may contain forward-looking information with respect to plans, projections or future performance of the Company. By their nature, forward-looking statements involve certain risks and uncertainties including, but not limited to, product and market acceptance risks, the impact of competitive pricing, product development, commercialization and technological difficulties as well as other risks.

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