



Your Partner for Growth

TOP GERMAN UTILITY SELECTS ECI TELECOM FOR NEXT-GENERATION NETWORK EVOLUTION AND SMART GRID OPTIMIZATION

PETACH TIKVA, ISRAEL, FEBRUARY 22, 2011-- ECI Telecom, a global provider of next generation network solutions, announced today that Amprion has chosen ECI's BroadGate® solutions to support its energy mission-critical operations. Amprion is Germany's largest ultra-high voltage grid operator, servicing more than 27 million customers over 11,000 kilometers of ultra-high voltage lines.

Highlights:

- Amprion is deploying the BroadGate All-Native Packet Optical Transport (BG™) family, part of ECI's 1Net solutions for the transition to next-generation networks. By deploying the BG-64, Amprion will renew their intelligent communication infrastructure
- For this project, ECI will deliver a few hundred BG-64 platforms
- The BG family brings tangible benefits to Amprion, such as cost-effective native support of both TDM and Ethernet, reduced footprint, minimized power consumption, and optimized operational expenses
- ECI is working on this project with 3M Services. ECI and 3M have been partners for the past ten years, offering best-of-breed solutions for the utility market in Germany

THE SOLUTION:

With the BG-64, ECI is providing Amprion with a seamless, future-proof transition path to next-generation networks. A perfect fit for the utility/utelco market, the BG-64 is a compact, all-native packet optical transport platform that supports efficiently both legacy and next-generation services from 64 Kbps and up to STM-64 and from 10 Mbps and up to 10 Gbps. This platform addresses the specific requirements of utilities with strict reliability and resilience features necessary to support mission critical operations.

EXECUTIVE QUOTES

“Utility system operators have a critical role in ensuring reliable power transmission. With more than 8,000 km of fiber-optic cable in more than 200 locations in the Amprion telecom network, we now rely on ECI as a partner towards the goal of providing reliable and secure telecommunication services to support the power transmission.”

Burkhard Laumann, Head of Telecommunication Technology, Amprion

“The utility/utelco market is strategic to ECI. Our commitment to this segment gets translated into solutions, platforms and services specifically targeted to this market. Companies like Amprion have specific challenges as they address new opportunities for growth and additional revenues. By partnering with Amprion, we are able to work together in defining the most effective telecom solutions for their needs.”

Alon Moshes, Head of Marketing, Network Solutions Division, ECI Telecom

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About ECI Telecom

ECI Telecom is a global provider of next generation network solutions and services worldwide. The company provides efficient platforms and solutions that enable customers to rapidly deploy advanced cost-effective services. The company successfully operates in developed markets and is also a market leader in many emerging markets such as India and the former Soviet Union.

For more information, please visit www.ecitele.com.

Certain statements contained in this release may contain forward-looking information with respect to plans, projections or future performance of the Company. By their nature, forward-looking statements involve certain risks and uncertainties including, but not limited to, product and market acceptance risks, the impact of competitive pricing, product development, commercialization and technological difficulties as well as other risks.

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